



**TERMOTROL**  
**INDUSTRIAL S.A. DE C.V.**

**ALUMINUM AND STEEL PRODUCTS**

**WE ADD VALUE TO OUR CUSTOMERS**



## Company History and Philosophy



### Mission

To be the first option for Mexican and International companies looking for products and value-added services in aluminum and steel.

### History

Termotrol Industrial begins marketing aluminum sheet products in 1987

In 1989, extruded profiles are added to the Company's product line, giving it a total range of aluminum sheet and profiles.

Starting in 1992, a range of value-added services is added to Termotrol's market offering, which now includes cutting, bending, drilling, stamping, welding, CNC machining, turret press punching and tapping, among others.

In 1997, Termotrol enters the export market.

Since 2004, Termotrol's products and services have been used by an increasing number of industries, with the Company currently serving more than ten different sectors and offering over 1,000 products.

In 2006, the Company begins to offer value-added services in steel parts.

# Proven Experience and Leadership

## Leadership



- We serve the needs of more than 10 different industries.
- Our customers lead their respective markets.
- We offer a total range of products and services.
- More than 20 years of experience ensures we meet our commitments.
- Our continuous growth reflects the acceptance of our market offering.
- Satisfied customers at home and abroad confirm our quality and service.

## Commitment

Termotrol's commitment to every customer and every project can be summarized in our philosophy of exceeding expectations:

- We add economic and strategic value for our customers.
- We offer the highest quality products.
- We lead the market in service.
- Our integrated product and service offering is highly competitive.



## Products and Services

### Extruded Profiles

#### Customized Designs

- Adapted to each customer's specifications and tolerance requirements.

#### Commercial / Industrial Profiles

- Tube, bar, plate, angles, etc.

### Sheets in plate, strip, coil and disc

- Industrial coil/strip
- White and roofcoil sheet for Truck and Trailer Industry
- Threadbrite aluminum

### Sheets for architectural use and lighting industries

- Sheet/coil
- Anodized with special finishes and a variety of colors
- Special sheet for the lighting and graphic arts sectors

### Services

- Cutting
- Welding (TIG/MIG)
- Drilling
- Stamping
- Bending
- Rolling
- Tapping
- CNC machining
- Turret press punching
- As well as others



## Quality Policy and Standards

Since Termotrol began operations, we have always focused on exceeding our customers' expectations.

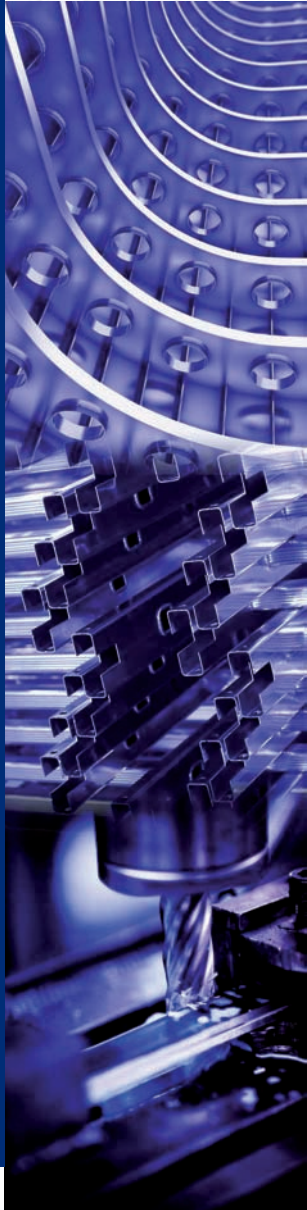
Our quality control processes ensure we do this and also help us to make the most efficient use of our resources and services.

Our quality standards are based on:

- Drawing control
- First piece reports
- Process flow charts
- Capacity study control plans
- Audit instructions
- Operation instructions
- Repeatability studies
- Quality records



## Our Offer



- No minimum quantities
- Delivery times tailored to the customer's needs
- Support of VMI and consignment schemes
- Personalized service
- Handling of emergency orders
- Totally integrated offer of products and services
- Service anywhere in the world
- Continuous development of capabilities
- Adjustment to the needs and expectations of every customer

# Customer Service



- **Quality**

- Supplier development initiatives
- Operation under ISO 9000 norm - ISO 9001:2008 Certified
- Continuous training and improvement programs

- **Engineering**

- CAD/CAM
- Project development and start-up
- Design improvements



- **Shipping**

- Local
- Domestic
- International



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